



HOW D3 MEASURES UP TO GARTNER'S SOAR REQUIREMENTS

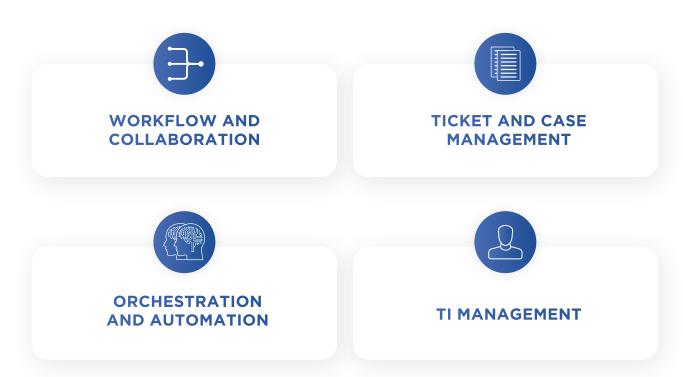
Gartner recently published the 2020 Market Guide for Security Orchestration, Automation and Response Solutions in which D3 was named a representative vendor. In the report, Gartner describes D3 SOAR as having "powerful" incident response, case management, and threat intelligence features, and more than 300 connectors to date for orchestration and automation.

In this document, find out how D3 maps successfully to all of Gartner's SOAR recommendations, offering a comprehensive end-to-end solution for SOCs and security leaders around the world.

MAPPING D3 WITH GARTNER'S RECOMMENDATIONS

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Gartner defines SOAR as the convergence of Security Incident Response Platforms, Security Orchestration and Automation, and Threat Intelligence Platforms. Later in the report, Gartner also defines SOAR as being made up of four major engines:

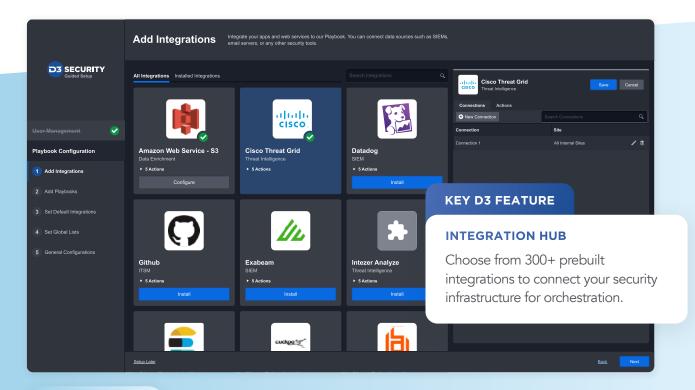


HIGH-LEVEL TECHNICAL ATTRIBUTES

Gartner recommends that organizations looking to evaluate SOAR on technical merits should start with capabilities at a high level, including:



INTEGRATIONS AND CONNECTIVITY



Gartner

Buyers should favor SOAR solutions that are compatible with the arsenal of products installed in the organization environment.

HOW D3 NEXTGEN SOAR MEASURES UP

D3 integrates with 300+ tools, including SIEM, TIP, firewall, endpoint protection, email protection, ticketing, and cloud security products. These integrations enable D3 clients to not just benefit from D3's capabilities, but also to enhance the impact of their existing tools.

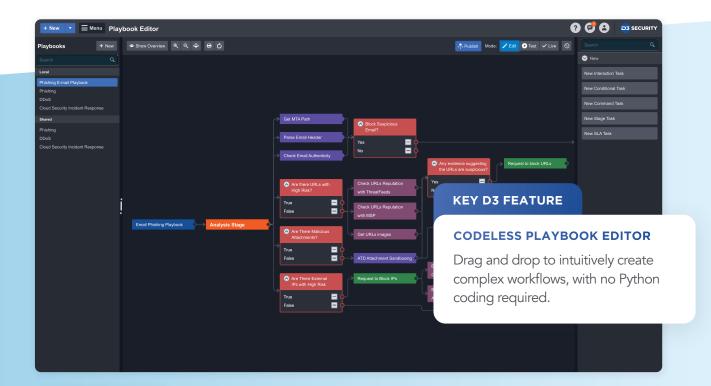
Gartner

Buyers should favor SOAR solutions that deliver the use cases needed to complement your set of security products to manage the SOC and security operations functions.

HOW D3 NEXTGEN SOAR MEASURES UP

D3's versatility allows it to complement the way almost any SOC functions. D3 can act as the central security operations hub for the SOC, but many clients also use it in more specialized ways to take advantage of its case management features, MITRE ATT&CK correlation, or playbook orchestration, just to name a few examples.

WORKFLOWS



Gartner

Buyers should favor SOAR solutions that offer the capability to easily code an organization's existing playbooks (using a low- or no-code model) that the tool can then automate, via an intuitive UI.

HOW D3 NEXTGEN SOAR MEASURES UP

D3 offers a codeless playbook editor that enables drag-and-drop creation and editing of playbooks. Automated steps can be added in seamlessly, including complex sequences of actions that can be nested within other playbooks.

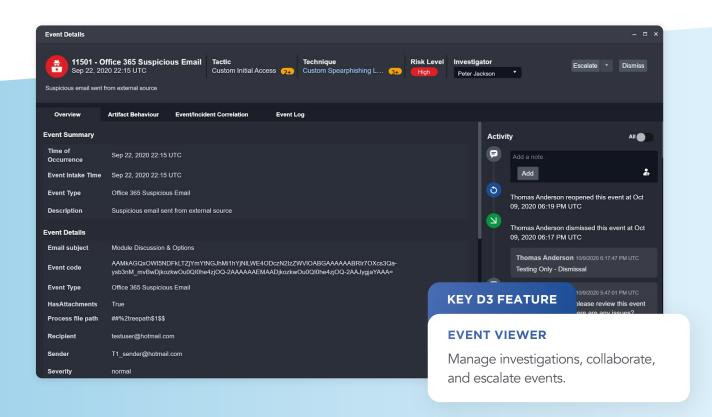
Gartner

Buying a SOAR solution must be driven by your existing processes.

HOW D3 NEXTGEN SOAR MEASURES UP

Here, Gartner's authors are repeating a familiar refrain that adding a SOAR solution to immature processes won't magically make those processes better. This is why in PoCs and new implementations, D3 always recommends starting with a few well-developed usecases, such as phishing response, and then expanding the scope from there.

INVESTIGATION AND CASE MANAGEMENT



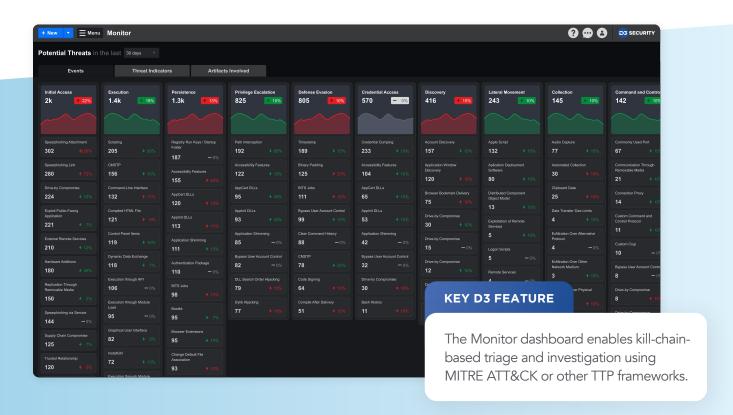
Gartner

Buyers should favor SOAR solutions that optimize the collaboration of analysts, for example, with a chat or IM framework that makes analysts' communication more efficient, or with the ability to work together on complex cases.

HOW D3 NEXTGEN SOAR MEASURES UP

Multiple investigators can collaborate on D3 incidents, including via a chat feature where users can add and review notes in the timeline. There are also features to assign tasks and securely loop in others, even if they're outside the SOC. Related incidents can be easily grouped together into cases for deeper investigation.

THREAT MONITORING, INVESTIGATION AND RESPONSE



Gartner

Buyers evaluating SOAR should consider capabilities including TI and investigation—defined as evidence-based knowledge, including context, mechanisms, indicators, implications, and action-oriented advice about threats—as well as alert triage and prioritization, which has the goal of producing highly accurate incidents that deserve genuine attention from analysts.

HOW D3 NEXTGEN SOAR MEASURES UP

Uniquely among SOAR platforms, D3 correlates attacker techniques and generates a cyber kill-chain-based view of threats against your environment. This vastly improved contextualization and mapping allows analysts to quickly identify serious threats and better recognize the attacks and campaigns that comprise individual security events.

HOSTING AND PRICING

Gartner

Buyers should favor SOAR solutions that have a pricing model that is aligned with the needs of the organization and is predictable. Avoid pricing structures based on the volume of data managed by the tool or based on the number of playbooks run per month. These metrics carry an automatic penalty for more frequent use of the solution.

HOW D3 NEXTGEN SOAR MEASURES UP

D3 charges a simple and predictable per-user license fee. We never charged based on data volume or playbook usage, since these penalize clients when they need D3 most.

Gartner

Buyers should favor SOAR solutions that offer flexibility in the deployment and hosting of the solution.

HOW D3 NEXTGEN SOAR MEASURES UP

D3 offers cloud or on-premise hosting, and supports hybrid environments through integrations with cloud and on-premise security stacks.

THE NEXT GENERATION OF SOAR

The qualities that make D3 NextGen SOAR a perfect fit with Gartner's recommendations are the same qualities that make it the industry's #1 vendor-agnostic security orchestration, automation, and response (SOAR) platform. D3's 300+ integrations, low-code/no-code playbooks, and automated correlation of attacker techniques enable a fast and conclusive model of security operations that reduces clients' MTTR by as much as 96%.

To learn more about D3 NextGen SOAR, visit D3Security.com